

24TH ANNUAL MECHANICAL

SHOP MANAGEMENT SOFTWARE GUIDE

ALLDATA LLC
**Manage
Online**

AllsystemsMax
LLC
AllsystemsMax

Applied
Computer
Resources
Bay-masteR

Autom. Invoicing
Mgmt. Software
**AIMS
Software
Suite**

Circle Industries
& Technologies
**OmniQue
Shop Mgmt.**

GenesisFour
Corp.
ServiceShop

Janco
International
**StockTrac
Enterprise**

Runs multi-user
Uses wireless technology

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Inventory

Tracks cores/core returns
Tracks new merchandise returns
Tracks defective merchandise returns
Tracks outside purchases
Price matrix
Four or more price matrices
Enter outside purchases/stock items – goes to inventory, A/P
Electronic parts ordering

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Operational Reports

By sales department – day, week, month to date
Physical inventory sheet

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Labor/Maintenance Functions

When importing, tracks all labor types, vehicle-specific info

✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---

Track Technician Productivity

Both parts and labor
Measures technician productivity

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Customers

Fields for home/work/cell and fax numbers
Identifies preferred method of contact (phone, email, mail, text)
Offers multiple price levels for type of customer
Easily view customer history, dollars spent, number of invoices, last visit
Integrates with any third-party CRM firms

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Vehicles

Quickly enter vehicle info (include year/make links to model and engine)
VIN decoding
Complete vehicle history and flexibility

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Scheduling

Includes appointment calendar for scheduling, deliveries, etc.
Tracks estimated job times for daily hour total

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Invoicing - what does it look like, how flexible is it?

User-formattable forms
Estimate
Invoice
Check customer histories and part availability from POS screen
Ability to bill diagnostic charges
Discounts, canned and able to set up for all types
Cash drawer linked to computer system
Split payment availability
System integrates with local parts stores to automate purchases

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Management Features

Margin by job
Flexibility – ability to create unique reports
Exports to accounting software
Has accounting software integrated
Payroll

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Customer Follow-Up

Customer reminder preference – phone, text, email, mail
Send promotional mail/email
Reminder notices based on service performed and/or time and mileage
New customer thank-you note
Track sales from current direct mail, coupons, website etc.

✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

24th ANNUAL MECHANICAL

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Management
Feedback
Systems Inc.
EasyRO

Masterlink
Software
**Auto Shop
Writer**

MasterWare
Inc.
MotorWare

Mitchell 1
Manager SE

NAPA Auto
Parts
NAPA TRACS

Pace Software
**Yes Mgmt.
System**

Personal
Computers of
America
**Auto Genius/
Simply Genius**

Runs multi-user
Uses wireless technology

Management Feedback Systems Inc. EasyRO	Masterlink Software Auto Shop Writer	MasterWare Inc. MotorWare	Mitchell 1 Manager SE	NAPA Auto Parts NAPA TRACS	Pace Software Yes Mgmt. System	Personal Computers of America Auto Genius/ Simply Genius
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Inventory

Tracks cores/core returns
Tracks new merchandise returns
Tracks defective merchandise returns
Tracks outside purchases
Price matrix
Four or more price matrices
Enter outside purchases/stock items – goes to inventory, A/P
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✓	✓	✓	✓	✓	✓	✓
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✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
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✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Operational Reports

By sales department – day, week, month to date
Physical inventory sheet

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✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Labor/Maintenance Functions

When importing, tracks all labor types, vehicle-specific info

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✓	✓	✓	✓	✓	✓	✓

Track Technician Productivity

Both parts and labor
Measures technician productivity

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✓	✓	✓	✓	✓	✓	✓
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✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Vehicles

Quickly enter vehicle info (include year/make links to model and engine)
VIN decoding
Complete vehicle history and flexibility

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✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Scheduling

Includes appointment calendar for scheduling, deliveries, etc.
Tracks estimated job times for daily hour total

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✓	✓	✓	✓	✓	✓	✓
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✓	✓	✓	✓	✓	✓	✓
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✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Management Features

Margin by job
Flexibility – ability to create unique reports
Exports to accounting software
Has accounting software integrated
Payroll

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✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
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✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

Customer Follow-Up

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New customer thank-you note
Track sales from current direct mail, coupons, website etc.

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✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	✓	✓

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Runs multi-user
Uses wireless technology

ProfitBoost
Software LLC
PIFPro

Protractor
Software Inc.
Protractor
Shop Mgr.
.NET

Risoria
Limited
FastTrak
Auto Shop
Mgmt.

R.O. Writer
R.O. Writer

SDR Software
RepairWriter
4.5

Total Auto
Business
Solutions
AutoBiz
Software

Winworks
Software
Winworks
Auto Shop

Inventory

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Tracks new merchandise returns
Tracks defective merchandise returns
Tracks outside purchases
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Labor/Maintenance Functions

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Track Technician Productivity

Both parts and labor
Measures technician productivity

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Integrates with any third-party CRM firms

Vehicles

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VIN decoding
Complete vehicle history and flexibility

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	ProfitBoost Software LLC PIFPro	Protractor Software Inc. Protractor Shop Mgr. .NET	Risoria Limited FastTrak Auto Shop Mgmt.	R.O. Writer R.O. Writer	SDR Software RepairWriter 4.5	Total Auto Business Solutions AutoBiz Software	Winworks Software Winworks Auto Shop
Runs multi-user	✓	✓	✓	✓	✓	✓	✓
Uses wireless technology	✓	✓	✓	✓	✓	✓	✓
Inventory							
Tracks cores/core returns	✓	✓	✓	✓	✓	✓	✓
Tracks new merchandise returns	✓	✓	✓	✓	✓	✓	✓
Tracks defective merchandise returns	✓	✓	✓	✓	✓	✓	✓
Tracks outside purchases	✓	✓	✓	✓	✓	✓	✓
Price matrix	✓		✓	✓	✓	✓	✓
Four or more price matrices	✓	✓	✓	✓	✓	✓	✓
Enter outside purchases/stock items – goes to inventory, A/P	✓	✓	✓	✓	✓	✓	✓
Electronic parts ordering	✓	✓	✓	✓	✓	✓	✓
Operational Reports							
By sales department – day, week, month to date	✓	✓	✓	✓	✓	✓	✓
Physical inventory sheet	✓	✓	✓	✓	✓	✓	✓
Labor/Maintenance Functions							
When importing, tracks all labor types, vehicle-specific info		✓	✓	✓	✓	✓	✓
Track Technician Productivity							
Both parts and labor	✓	✓	✓	✓	✓	✓	✓
Measures technician productivity	✓	✓	✓	✓	✓	✓	✓
Customers							
Fields for home/work/cell and fax numbers	✓	✓	✓	✓	✓	✓	✓
Identifies preferred method of contact (phone, email, mail, text)	✓	✓	✓	✓	✓	✓	✓
Offers multiple price levels for type of customer	✓	✓	✓	✓	✓	✓	✓
Easily view customer history, dollars spent, number of invoices, last visit	✓	✓	✓	✓	✓	✓	✓
Integrates with any third-party CRM firms	✓	✓	✓	✓	✓	✓	✓
Vehicles							
Quickly enter vehicle info (include year/make links to model and engine)	✓	✓	✓	✓	✓	✓	✓
VIN decoding	✓	✓	✓	✓	✓	✓	✓
Complete vehicle history and flexibility	✓	✓	✓	✓	✓	✓	✓
Scheduling							
Includes appointment calendar for scheduling, deliveries, etc.	✓	✓	✓	✓	✓	✓	✓
Tracks estimated job times for daily hour total	✓	✓	✓	✓	✓	✓	✓
Invoicing - what does it look like, how flexible is it?							
User-formattable forms	✓	✓		✓		✓	✓
Estimate	✓	✓	✓	✓	✓	✓	✓
Invoice	✓	✓	✓	✓	✓	✓	✓
Check customer histories and part availability from POS screen	✓	✓	✓	✓	✓	✓	✓
Ability to bill diagnostic charges	✓	✓	✓	✓	✓	✓	✓
Discounts, canned and able to set up for all types	✓	✓	✓	✓	✓	✓	✓
Cash drawer linked to computer system	✓		✓	✓		✓	✓
Split payment availability	✓	✓	✓	✓	✓	✓	✓
System integrates with local parts stores to automate purchases	✓	✓	✓	✓	✓	✓	✓
Management Features							
Margin by job	✓	✓	✓	✓	✓	✓	✓
Flexibility – ability to create unique reports	✓	✓	✓	✓	✓	✓	✓
Exports to accounting software	✓		✓	✓	✓	✓	✓
Has accounting software integrated		✓	✓		✓		
Payroll		✓			✓		
Customer Follow-Up							
Customer reminder preference – phone, text, email, mail	✓	✓	✓	✓	✓		✓
Send promotional mail/email	✓	✓	✓	✓	✓	✓	✓
Reminder notices based on service performed and/or time and mileage	✓	✓	✓	✓	✓	✓	✓
New customer thank-you note	✓	✓	✓	✓	✓	✓	✓
Track sales from current direct mail, coupons, website etc.	✓	✓	✓	✓	✓	✓	✓